

# LAUNCHING YOUR BUSINESS



Before you start, it is important to answer the following questions for your trainer to best help you.

Name	Your SPONSOR	CURRENT HOME PHONE PROVIDER
Address	Your ETT	CURRENT TELEVISION PROVIDER
Home Telephone Cellular Telephone	Your ETL	CURRENT INTERNET PROVIDER
Email Address	Your TC	CURRENT WIRELESS PROVIDER

With the help of your trainer, complete and check the following steps once completed in order to help you launch your business as quickly and effectively as possible.

## Sign up as a Team Trainer and try the services.

### A. Complete the Independent Representative Agreement form:

On line: go to [www.acninc.com](http://www.acninc.com) and click on the link "Join ACN"

### B. Obtain your Team ID and your password and access MyACN for the first time:

When you sign up on line, your Team ID will be instantly provided. A link will appear asking you to create your password allowing you to access MyACN.

My Team ID Number:

My Password:

### C. Qualify yourself to the position of QTT :

To do this, you need to acquire a total of 5 customer-points.

**We strongly recommend you sign up for all the services ACN has to offer in your area for the following reasons:**

1. Understand the signup process and the advantages of becoming an ACN customer
2. Show an example to future members of your team
3. Qualify yourself to the position of QTT in your first 24 hours

#### For Local and Long distance service:

Contact the customer activation line at (888) 257-4545 or complete the letter of authorization.

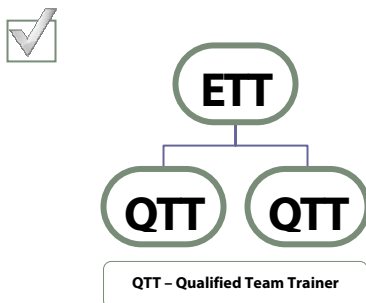
For all the other services, sign up online at [www.myacn.com](http://www.myacn.com)

The services below are valued at: <b>2 customer points each:</b>	The services below are valued at: <b>1 customer point each :</b>
<input type="checkbox"/> Digital Videophone Service	<input type="checkbox"/> Wireless Extension
<input type="checkbox"/> Local Telephone + Long Distance	<input type="checkbox"/> My Business Assistant
<input type="checkbox"/> Wireless	<input type="checkbox"/> Long Distance standalone
<input type="checkbox"/> Air Card	<input type="checkbox"/> Digital Telephone with adapter
<input type="checkbox"/> Satellite TV	<input type="checkbox"/> Family Plan

## Determine your reason Why.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

## Set a goal to promote yourself to the position of (Executive Team Trainer) as soon as possible.



**ETT  
MONTHLY  
TEAM CABs\***

**Up to  
\$3000**

TT Open Line	BONUS
2	\$200
4	\$600
6	\$1000
8	\$1500
10	\$2000
12	\$2500
14	\$3000

### I will be an ETT by:

\_\_\_\_\_

\* To qualify to the Executive Team Trainer (ETT) position, a representative must have at least 5 personal customer points and at least 2 Qualified Team Trainers in 2 separate legs at any level. \* Team Customer Acquisition Bonuses (CABs) are paid based on the number of Team Trainers that start in a calendar month and get Qualified within their first 30 days.

## Create your contact list.



List everyone you know and don't prejudge.  
This is where your representatives, customers and referrals will come from.

_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

## Expose the opportunity to 10 people in your first 5 days.



_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

### Here are 2 suggested approaches :

Hello \_\_\_\_\_, how are you? Do you have a couple of minutes?

This is a very important call. I just received information about an international company endorsed by Donald Trump that is expanding rapidly in the region. Some huge income potential is on the table. Are you open to evaluate an opportunity to make money outside of what you do?

Hello \_\_\_\_\_, how are you? Do you have 2 minutes?

I am calling you because I just received information on a business project that looks very interesting to me. Since you are someone I really respect, it would mean a lot to me if you could give me your opinion about this project. Are you available for 1 hour on  (date)  at  (time)  ?

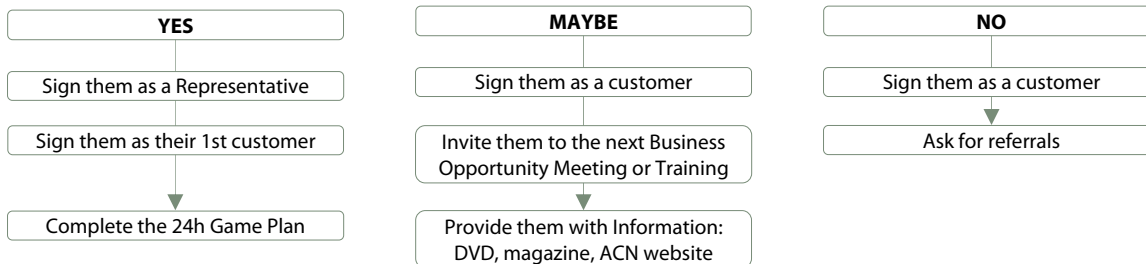
You can expose your prospects to the opportunity in 4 possible ways:

1. Invite them to your house for a Personal Business Reception (PBR)
2. Invite them to meet you 1 on 1 (with the help of your sponsor)
3. Invite them to a local Business Opportunity Meeting (BOM)
4. Show them the DVD Presentation

## What to do after the Presentation?



### AFTER THE PRESENTATION, IF:



## Plan to attend your first Local, Regional & International ACN Training events.



**My first Local Training :** \_\_\_\_\_

**My first Regional Training :** \_\_\_\_\_

**My first International Training :** \_\_\_\_\_

The ACN International Training events offer training sessions with ACN Co-Founders and top ACN leaders from around the world. Follow the advice of these experts so you can become one too. You can't miss it!